

LINKAGE BETWEEN FARMED AND WILD FISH -

fishmeal & fish oil as feed ingredients in the context of sustainable aquaculture

Jonathan Shepherd Director General International Fishmeal & Fish Oil Organisation

> OECD Conference Paris 15th - 16th April 2010



Points to cover:

- Introduction
- Fishmeal & Fish Oil as feed ingredients
- Global overview of fishmeal & fish oil production and consumption
- Impact of innovation on feed formulation
- Compliance with the FAO Code of Responsible Fisheries
- Conclusions



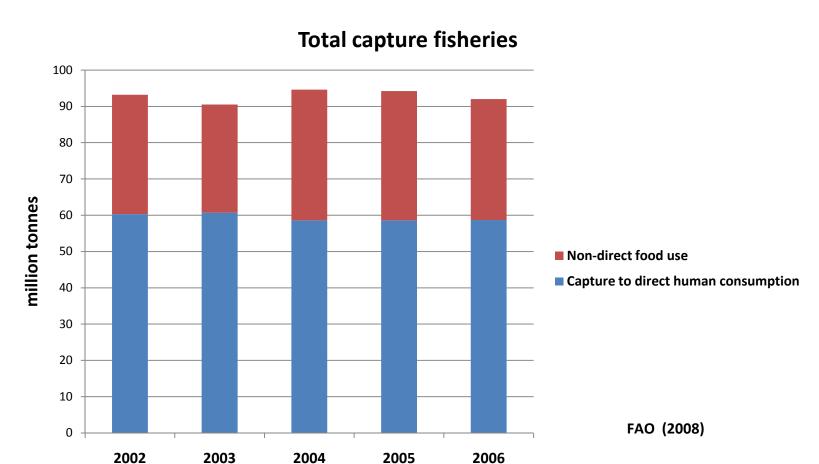
IFFO

International Fishmeal and Fish Oil Organisation is the global trade association representing fishmeal and fish oil producers and related trades.

Represents two thirds of world production and 80% of trade in fishmeal and fish oil worldwide with producers in Europe, South America, Africa, USA, China and India.



Two thirds of catches goes for direct human consumption



Estimate of Global Production By-Product Fishmeal 2008

Total Production .000 tonnes	Fishmeal	By-Product Coefficient %	By-product FM Production
ANGOLA	5.3	50	2.7
ARGENTINA	50.0	55	27.5
AUSTRALIA	14.0	50	7.0
BRAZIL	42.5	22	9.4
CAMBODIA	3.0	60	1.8
CANADA	31.2	100	31.2
CHILE	673.3	14	94.3
CHINA	141.0	5	7.1
DENMARK	161.3	20	32.3
ECUADOR	48.0	14	6.7
FAROE ISLANDS	44.4	5	2.2
FINLAND	3.6	70	2.5
FRANCE	13.7	100	13.7
GERMANY	19.0	100	19.0
ICELAND	140.9	32	45.1
INDIA	19.3	5	1.0
INDONESIA	15.0	30	4.5
IRAN	29.8	30	8.9
IRELAND	19.3	40	7.7
ITALY	4.3	100	4.3
IVORY COAST	1.0	60	0.6
JAPAN	202.9	90	182.6
KOREA (Rep)	49.6	20	9.9
LITHUANIA	22.0	20	4.4
MALAYSIA	44.2	40	17.7
MALDIVES	2.0	80	1.6
MAURITIUS	5.0	60	3.0
MEXICO	105.8	50	52.9
MOROCCO	78.0	15	11.7
NAMIBIA	12.5	100	12.5
NEW ZEALAND	27.0	10	2.7
NORWAY	135.0	22	29.7
PAKISTAN	56.2	20	11.2
PANAMA	55.2	10	5.5
PERU	1,396.1	2	27.9
POLAND	22.4	40	9.0
RUSSIAN FED.	71.0	50	35.5
SENEGAL	4.3	100	4.3
SEYCHELLES	20.0	70	14.0
SOUTH AFRICA	83.8	10	8.4
SPAIN	20.0	100	20.0
SWEDEN	23.6	50	11.8
TAIWAN	18.2	70	12.7
THAILAND	468.0	60	280.8
U.K.	42.0	70	29.4
U.S.A.	216.2	25	54.1
VIETNAM	45.9	50	23.0
TOTAL 47	4 706 0		4005.0
TOTAL 47	4,706.8	66	1205.6
OTHERS	111.2	20	22.2
TOTAL WORLD	4,818.0	25%	1227.9



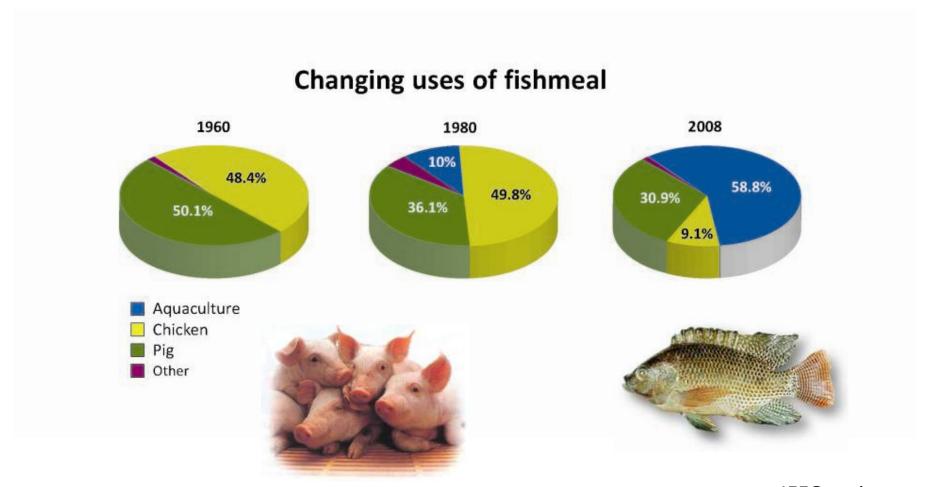
Increasingly fishmeal is coming from fisheries by-products - now reached over 25% of Global Production.



Fishmeal & fish oil as feed ingredients

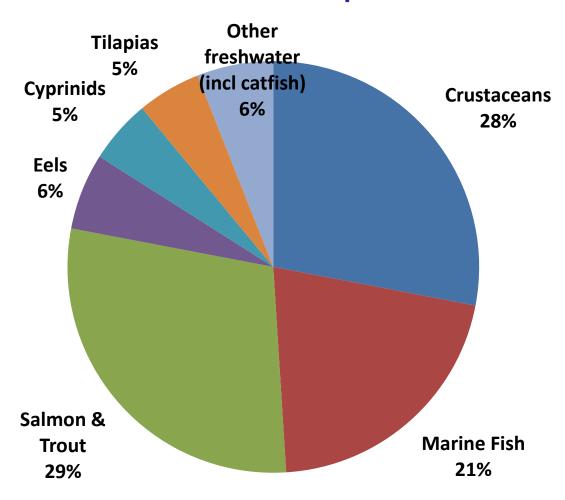


Move from 'Agri' to 'Aqua' sector





Use of fishmeal in Aquaculture - 2008

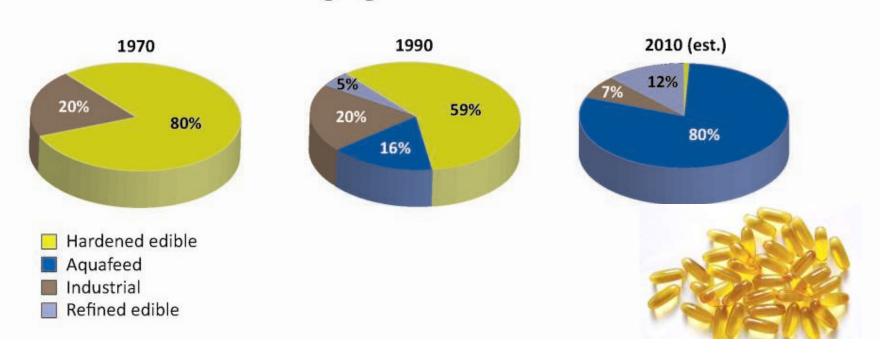




Fish oil usage moving from hydrogenated fat to aquaculture & capsules

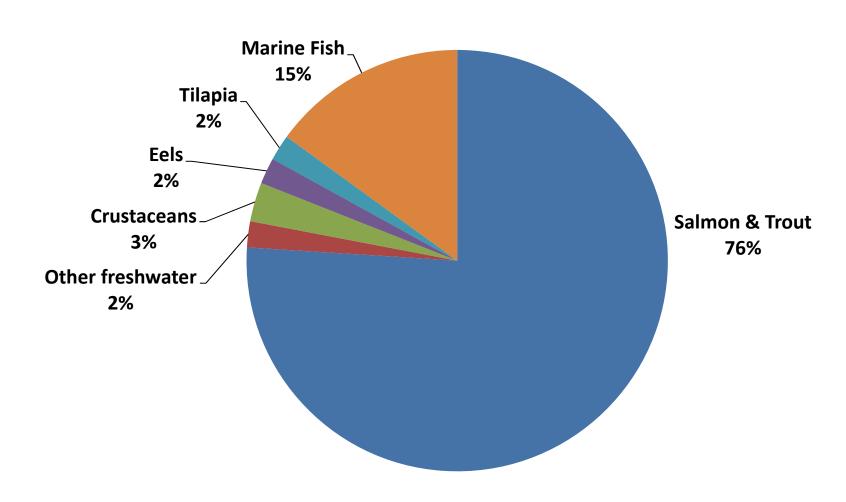
A growing recognition of the importance of EPA & DHA

Changing uses of fish oil





Use of fish oil in Aquaculture 2008

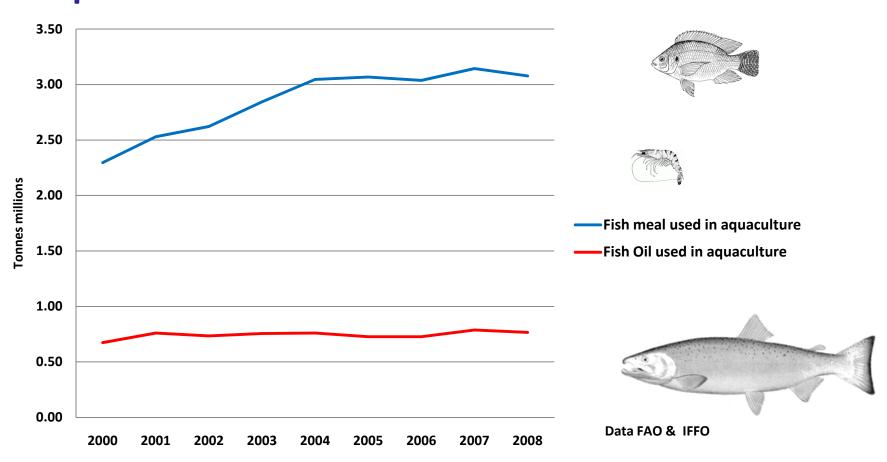




Global overview of fishmeal & fish oil production and consumption



Global fishmeal & fish oil usage in aquaculture





Mass Balance of Production 2008



IFFO estimates Thousand tonnes



Fishmeal used in farmed production

thousand tonnes

	FM	Raw Material	Whole Fish	Farmed Production	FIFO
Chicken	440	1957	1468	N/A	N/A
Pig	1263	5613	4210	N/A	N/A
Other Land Animals	160	711	533	N/A	N/A
Crustaceans	786	3494	2621	4673	0.56
Marine Fish	738	3281	2461	2337	1.05
Salmon & Trout	916	4069	3052	2365	1.29
Eels	186	825	619	244	2.53
Cyprinids	130	577	433	13037	0.03
Tilapias	143	636	477	2737	0.17
Other Freshwater	180	800	600	2102	0.29
Aquaculture Sub-total	3079	13683	10262	27495	0.37
Total	4942	21964	16473		



Fish Oil used in farmed production

thousand tonnes

	FO	Raw Material	Whole Fish	Farmed Production	FIFO
Human Consumption	126	2689	2017	N/A	N/A
Other uses	110	2340	1755	N/A	N/A
Crustaceans	28	589	442	4673	0.09
Marine Fish	115	2455	1841	2337	0.79
Salmon & Trout	604	12857	9643	2365	4.08
Eels	15	320	240	244	0.98
Cyprinids	1	24	18	13037	0.00
Tilapias	18	376	282	2737	0.10
Other Freshwater	15	313	235	2102	0.11
Aquaculture Sub-total	796	16934	12701	27495	0.46
Total	1032	21964	16473		



Total Mass Balance and resulting FIFO's

thousand tonnes

	FO	FM	Water	Total RM	Whole Fish	Farmed Production	FIFO
Chicken	0	440	1178	1619	1214	N/A	N/A
Pig	0	1263	3380	4643	3482	N/A	N/A
Other Land Animals	0	160	428	588	441	N/A	N/A
Other oil uses	110	0	294	404	303	N/A	N/A
Human Consumption	126	0	337	463	347	N/A	N/A
Crustaceans	28	786	2178	2992	2244	4673	0.48
Marine Fish	115	738	2285	3138	2354	2337	1.01
Salmon & Trout	604	916	4069	5588	4191	2365	1.77
Eels	15	186	537	738	554	244	2.26
Cyprinids	1	130	350	481	361	13037	0.03
Tilapias	18	143	430	591	443	2737	0.16
Other Freshwater	15	180	521	716	537	2102	0.26
Aquaculture Sub-total	796	3079	10371	14246	10684	27495	0.39
Total	1032	4942	15990	21964	16473		



Impact of innovation on feed formulation in aquaculture



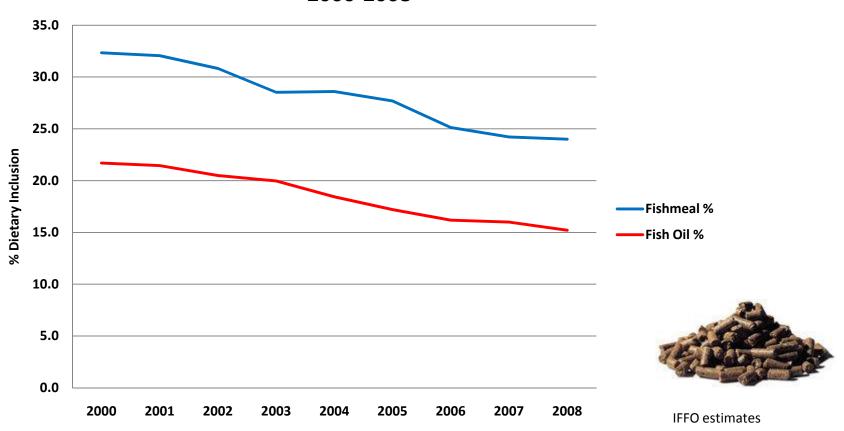
Marine ingredients in aquaculture

- Fishmeal & fish oil increasingly becoming a strategic ingredients
- As aquaculture volumes grow inclusion levels decrease in established species with increased nutritional knowledge
- Partial replacement of FM by vegetable proteins with improved processing & breeding technology
- Fish Oil inclusion levels also decreasing as feeding regimes improve to spare EPA & DHA
- In the longer-term EPA & DHA will become available from algae and genetically modified plants



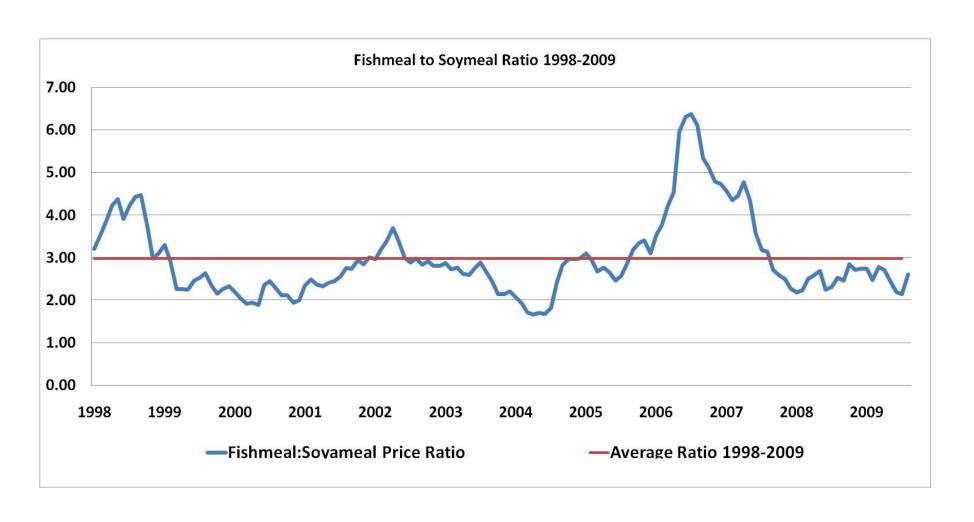
Reducing dietary inclusion levels

Inclusion levels of marine ingredients in Salmonid diets 2000-2008





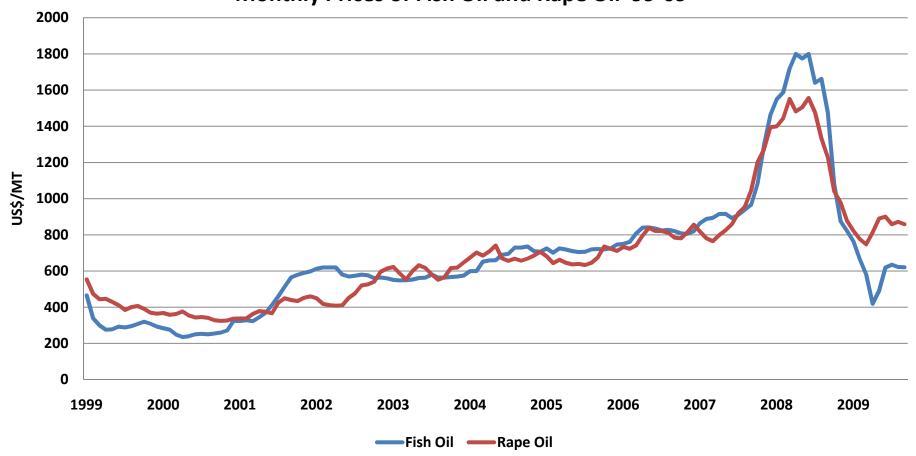
Market ensures fishmeal remains competitive





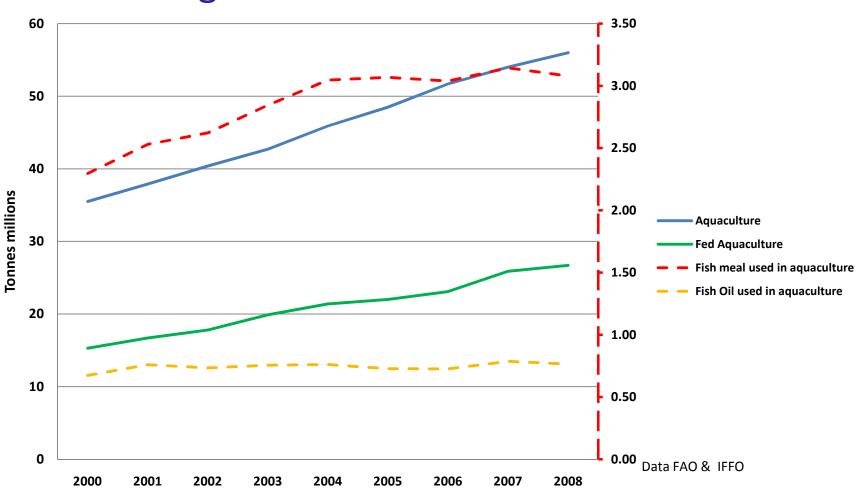
Market ensures oil prices remain competitive







Global Aquaculture production with fishmeal & fish oil usage





Compliance with the FAO Code of Responsible Fisheries



Reassuring the value-chain about feed fisheries management

- FAO Code of Responsible Fisheries is the only recognised measure of good fisheries management
- MSC standard certifies fisheries that are managed according to FAO Code
- Currently small volumes of fishmeal & fish oil available from MSC approved fisheries – more under assessment

iffo

IFFO recently launched its Global Standard for Responsible Supply (RS)

- RS is a B-to-B initiative following the ISO-65 Standard
- 3rd party auditable standard ensures responsible raw material procurement & good manufacturing practice
- The standard requires an applicant to demonstrate that the factory:



- Sources its whole-fish raw material from fisheries managed according to the FAO code
- Avoids the use of IUU fish
- Manufactures under a recognised quality control scheme to ensure product safety & purity



RS progress to date

- Launched in October 2009
- Recently announced first approved plant TASA's Callao Norte plant in Peru when processing Peruvian Anchovy
- Another 48 factories under assessment as of March 2010 in four different countries (over 25% of world production)



RS – The Future

- Continuous development of the programme
- Fisheries by-product element being added
- Discussions on how to cover factory pollution
- Possibility of an improvers' programme to encourage positive change in areas where the Standard is not currently met – notably parts of Asia





Conclusions

- The production of fishmeal & fish oil from whole wild fish is set to continue but volumes likely to decrease with more fish going for human consumption & tight quotas
- Volumes from fisheries by-products including from aquaculture will continue to grow improving eco-efficiency
- Aquaculture will continue to grow by reducing the inclusion level of marine ingredients but ensuring that they are produced under recognised certification standards
- These standards will help improve production practices and contribute to the improved sustainability of global aquaculture



The Future

A combination of improved nutrition, better raw material processing, and responsibly sourced marine ingredients should ensure that aquaculture feeds have the means to remain sustainable for the foreseeable future.